



October 13, 2014

Dear Supplier:

At Amazon, we strive to be Earth's most customer-centric company where people can find and discover virtually anything they want to buy online. As Amazon continues to grow and improve its processes in support of that goal, we have been searching for new and better ways to work together with our existing and new suppliers to ensure the safety of the products we sell as well as to ensure compliance with existing and emerging federal, state, and local laws relating to chemical based products. We believe this is critical to better protect our brand, associates, customers and communities. However, this initiative requires a change in how we have been capturing regulatory data for products we sell (such as ASINs or UPCs) containing chemicals.

As part of this effort, Amazon has selected The WERCS to manage this important data, and Amazon is now a retailer in the WERCSmart system. The WERCS is a widely used industry solution, and may be familiar to you already from other programs you participate in. Amazon is requesting that you choose Amazon as one of your approved Retailers.

Since you have a pre-existing relationship with The WERCS your company may already have some products registered in the system. Those products can simply be re-submitted by checking the Amazon box in your portal account. The regulatory results of your product will then be forwarded to Amazon after they are re-submitted. Please note, however, that allowing Amazon access to your products registered in The WERCS system is not an offer by Amazon to purchase or offer for purchase any products from you, and does not create any obligation on the part of Amazon to enter into any contract or undertake any obligation.

We greatly appreciate your cooperation and participation in this project. It will help us both to manage our regulatory compliance responsibilities and alleviate noncompliance, and ultimately contribute to a safer and healthier environment for all of us.

If you have any questions or wish to discuss this initiative in greater detail, please go to <http://www.supplierwercs.com> and click on the "HelpDesk Hub" link.

Thank you.

Amazon.com